

Trench
Rossi
Watanabe.



DISPUTE RESOLUTION

trenchrossi.com

EXPERIENCE AND KNOWLEDGE ON YOUR SIDE

In today's complex and competitive economy, controversies are practically inevitable. But litigation can be avoided.

In an increasingly globalized and complex economic environment, companies face numerous challenges to develop their business. In the legal area, these challenges become even greater due to the sophistication of the controversies, the financial value of the disputes and the time needed to resolve them.

Contrary to past practice, today it is not sufficient for law firms to be prepared only to represent their clients in court. Now it is essential to know the commercial needs of the clients, the market or industry where they operate and, obviously, the implications that disputes bring to their business. Moreover, it is necessary to bear in mind that the best solution to a controversy is not always in the judicial arena.

Trench Rossi Watanabe has 60 years of experience in helping clients to resolve controversies efficiently.

Our lawyers are prepared to analyze problems through different angles and propose practical solutions that are consistent with the specific needs of each client. The constant interaction between litigation and other practice areas of the Firm, such as environmental, consumer, corporate, intellectual property and mergers and acquisitions, results in highly-specialized services.

Our lawyers also work in a transactional manner, using their experience to assist other practice areas in contract negotiations, business acquisitions, compliance investigations and other complex operations, with the purpose of preventing disputes.



HOW WE CAN HELP

Strategic case analysis

- Defining strategy and representing the client during pre-litigation phase, evaluating possible alternatives and finding the most efficient solution to a controversy
- Drafting legal opinions about issues that may be subject to future litigation
- Negotiating settlement agreements during pre-litigation phase

Transactional practice

- Providing support to other areas of the Firm

Alternative dispute resolution

- Recommending and implementing alternative dispute resolution methods such as mediation, structured negotiation and conciliation

Judicial representation

- Representing clients in any type of litigation and at all judicial levels
- Presenting oral arguments in the appellate courts
- Drafting legal opinions to present in lawsuits

Representation and arbitration consulting services

- Representation in arbitration proceedings in Brazil and abroad

Seminars and trainings

- Providing internal training to prepare clients to handle certain legal issues
- Organizing seminars and roundtables to discuss legal topics of a particular interest to clients

AWARDS AND RECOGNITIONS

CHAMBERS LATIN AMERICA

Trench Rossi Watanabe has been acknowledged as one of the leading law firms in Dispute Resolution in Brazil in the last eight editions. In the 2018 edition, the 2019 edition, team was described like an "Active team often instructed by multinational companies to deal with domestic and international arbitration proceedings and litigation cases. Particular experience in mandates involving consumer, corporate and infrastructure issues, as well as environment matters. Complementary strength advising clients on preventive litigation strategies".

Market said: "They build intelligent strategies and prepare themselves really well before arguing cases in court".

Head of litigation department Marcio de Souza Polto is highlighted by market sources for his "strategic mindset and great ability to provide clear information to clients." He benefits from more than 20 years of experience working on commercial disputes. Head of Arbitration department, Joaquim de Paiva Muniz was valued by a market commentator: "possesses high level of knowledge and experience in infrastructure-related disputes". Clients benefit from his assistance with cross-border mandates, with one source explaining: "He is hands-on and able to break down complex issues in an easy way to understand".

ANÁLISE ADVOCACIA 500

At the 2018 edition, Trench Rossi Watanabe had 24 lawyers recognized at 19 categories, including the Dispute Resolution area. Our office was recognized like one of the most admired law firms in the country.

LATIN LAWYER 250

Recommended Trench Rossi Watanabe in the 2019 edition, highlighting the quality and expertise of its Brazilian litigators, mentioning partners **Marcio Polto, Andrea Brick, and Giuliana Schunck**. On the arbitration side, Joaquim Muniz has a growing reputation.

LACCA APPROVED

Partners **Marcio Polto, Andrea Brick and Giuliana Schunck**, were acclaimed as a leading Litigation private practitioners in Brazil, as voted for by the region's leading corporate counsel, in the 2018 edition.

LEGAL 500

Clients heard from the 2018 edition of the publication described the Civil Litigation group as "effective, creative, ethical and hardworking" and said "very pleased with the value provided for the cost of the service". The award highlighted the leadership of partner Marcio de Souza Polto and acknowledged the work of partner Andrea Brick. Partner Joaquim Muniz was recognized for his leadership in Arbitration.

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