



**Trench
Rossi
Watanabe.**

**PUBLIC LAW,
GOVERNMENTAL
RELATIONS AND
REGULATORY**

trenchrossi.com

COMPETE AT A HIGHER LEVEL

With more players in a growing economy, expect the rules to change.

As Brazil's economy expands, so do the number of private companies involved in public services and utilities. New markets in telecommunications, energy, water and healthcare are emerging. New administrative agencies are being formed, and regulations and requirements are evolving. Even the prices you can charge are open to interpretation and negotiation.

Trench Rossi Watanabe can help you navigate Brazil's shifting regulatory environment. We go beyond telling you what you can or cannot do. We take our deep knowledge of Brazilian public law and apply it to your industry and your business to provide the best advisory and litigation services.

We focus on how to help your company get in the game with a competitive bid proposal, meet all the regulatory requirements, negotiate, close the best deal, and flourish. If necessary, we also help your company propose or face complex lawsuits.

We regularly advise both mid-market and Fortune 500 brandname companies on starting operations in Brazil so that they can serve this growing and dynamic market. Our team is with you from proposal preparation up until the bidding results are announced.

We clear any administrative questions with the proper authorities, and, if necessary, we can challenge the bidding process on your behalf.

HOW WE CAN HELP

- Public-private partnerships. Consult and prepare proposals and contracts for major projects, including transportation, infrastructure and energy
- Public biddings and contracts. Prepare legal opinions and advice on bidding procedures, administrative contracts, consents and partnership agreements
- Other services. Obtain and renew licenses, authorizations and permits; advise on Urban Law, Administrative Limitations to the Property Rights, Financial Law, Administrative Dishonesty Act and Public Finance and Fiscal Liability Act
- Administrative litigation. Initiate consultations on administrative procedures before public entities and public service providers (INMETRO, CETESB, IBAMA, ANEEL, ANTT, etc)
- Judicial litigation. Representation in strategic lawsuits, individual or collective, involving public entities at federal, state or municipal levels. Our expertise includes litigation on regulated markets, Public Bids, Contracts with Public Administration, investigations before the Court of Accounts, Comptroller Offices, administrative procedures and lawsuits regarding antitrust matters.

Trench Rossi Watanabe cooperates with international law firm Baker McKenzie, present in more than 40 countries.



OUR EXPERIENCE AND REACH

Our Firm has participated in many of Brazil's landmark privatization projects, and we continue to play a significant role in interpreting public policy and helping to draft new laws. Our Firm is also responsible for the major and most complex litigation cases in regulated markets. Some of our lawyers are among the country's most respected legal scholars, and we are leading authorities on Brazil's public-private partnerships, advising clients on all aspects of their agreements.

Our lawyers are conveniently located in four cities across Brazil and in more than a dozen throughout Latin America due to our cooperation agreement with Baker McKenzie. We are ready to provide legal solutions aligned with your goals: to grow and stay competitive no matter what the playing field looks like.

DID YOU KNOW?

- Our discussions with industry players and regulatory agencies have helped to ease regulations and open the market for exploration, development and production of oil and natural gas.
- Trench Rossi Watanabe lawyers are often called on to share their knowledge in Brazil's major academic conferences on public law
- We have raised administrative procedure issues before the Federal Accounts Court and successfully defended clients against charges of corruption and overpricing;
- We have a high success rate in lawsuits and a high standard team to understand the companies need when facing a litigation.

AWARDS & RECOGNITIONS

CHAMBERS LATIN AMERICA

The 2015 edition recognized Trench Rossi Watanabe Advogados as one of the leading firms in Public Law in Brazil. "They are well versed in dealing with large multinational clients and have the ability to handle several complex issues at the same time," said one client. Head of department Heloisa Uelze is the key client contact.

LATIN LAWYER 250

The 2018 edition recommends Trench Rossi Watanabe, highlighting the quality and expertise of our lawyers in most practice areas.

ANÁLISE ADVOCACIA 500

The 2018 edition conducted an interview with more than one thousand representatives of the major companies in Brazil. Trench Rossi Watanabe had 24 lawyers mentioned among the most admired in the 19 specialties of the publication. In addition, 19 were mentioned as the most admired in the 36 economic sectors evaluated.

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