

AGRIBUSINESS

Trench Rossi Watanabe understands all the complexity of the agribusiness sector in Brazil and has a team of lawyers specialized in all areas related to it

Brazil has important advantages and conditions, both geographic and climatic, which result in its natural vocation for developing the most varied activities related to agribusiness. The sector has huge importance in Brazil, especially within the context of the global economy.

These conditions and characteristics, allied with programs and initiatives that have made Brazil a reference in innovative production practices and efficiency gains, have allowed Brazilian agribusiness to gain increasing importance in the context of the global economy, reinforcing its position as one of the most important suppliers of agricultural products in the world.

The agribusiness chain includes various activities, from the supply of goods – inputs and equipment – and services, to agricultural production, pastoral farming and forestry activities, industrial processing of products and by-products, as well as transportation, storage, distribution and commercialization, whether in the domestic or in the foreign market.

For this reason, any legal assistance in agribusiness requires a high level of knowledge and specialization in the most wide-ranging areas of law related to this sector. Those providing legal assistance need to be prepared for the challenges imposed by the increasingly competitive and sophisticated businesses in this segment of the economy.

Trench Rossi Watanabe has a team of professionals specialized in all areas related to agribusiness, always attentive to the trends in clients' interests, businesses, investments and demands. Thus, they are prepared to provide competent, objective and unique legal advice.

Our specific knowledge allows us to provide legal advice on various aspects of activities, such as those related to investment strategy, including strategic or financial investment via private equity and venture capital funds, as well as through other governmental and private funding mechanisms.

With respect to **environmental matters**, our expertise comprises licensing, regularizing protected areas (permanent preservation areas and legal reserve areas), consulting competent authorities on compliance measures, sanitary and public health matters, negotiating consent agreements with environmental authorities, environmental management, auditing and other organizational practices.

As regards **commercial and real estate aspects**, we have solid experience with regularizing ownership and analysis of title chains, advising on legal restrictions and limitations applicable to rural property ownership, drafting and negotiating contracts and deeds with rural producers, technical advisers and intermediary/tolling companies in connection with all levels of agribusiness, from preparing the soil to supplying to manufacturers and selling the final product to the consumer.

We are also focused on **financing mechanisms** for producers and other agribusiness players and related securities and tax analysis of the burdens and risks associated with each business model.

We can help with the following:



Transactions

M&As, corporate reorganizations, strategic alliances, cooperation agreements and tooling agreements in the sector



Licensing

Legal assistance on licensing proceedings related to rural areas, products and food processing/manufacturing premises



Organizational practices

Environmental management, auditing and other organizational practices



Tangent areas

Legal assistance on issues related to the social environmental aspects of the agribusiness sector, such as financing aspects, sanitary and public health matters, real estate analysis, etc.



Follow-up

Follow-up on legislative developments and case law



Other services

Development of policies, compliance and enforcement strategies, as well as analysis and drafting of regulations with governmental and private institutions

Recognition



Team



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about this department through
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